

Shankar Das G | BTG India 26<sup>th</sup> July 2024



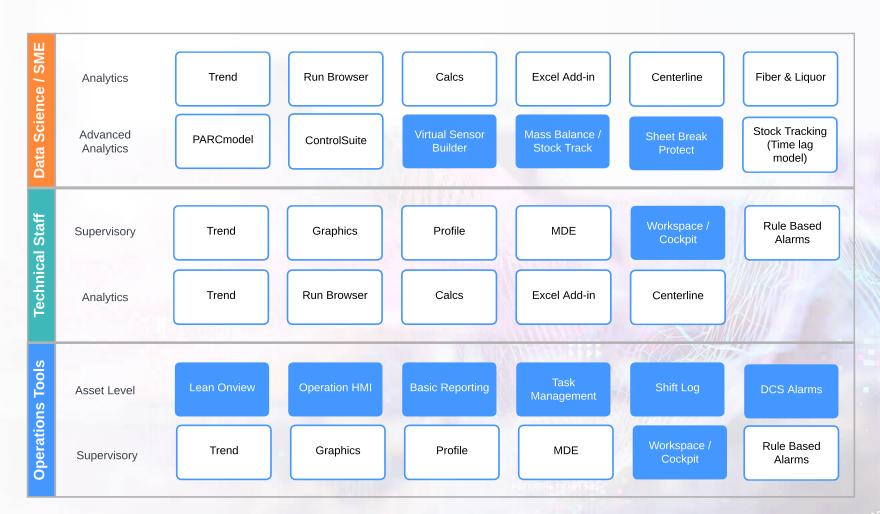


### Agenda

- 1. Digitalization & Transformation (what, why, & who?)
- 2. The Digital Transformation Journey (where are you?)
- 3. Technologies Driving Digital Transformation
- 4. Success Stories data Analytics, Control Loop Monitoring, Model Predictive Controls
- 5. Blueprint for Digital Transformation

## Digitalization (what)

- Collecting data
- Connecting data
- Analyzing data
- Operationalizing data
- Using data for Controls
- Minimize Manual Intervention



## Digitalization (why)

- Enhance operational efficiency
- Improve decision-making
- Stay competitive
- Sustainability

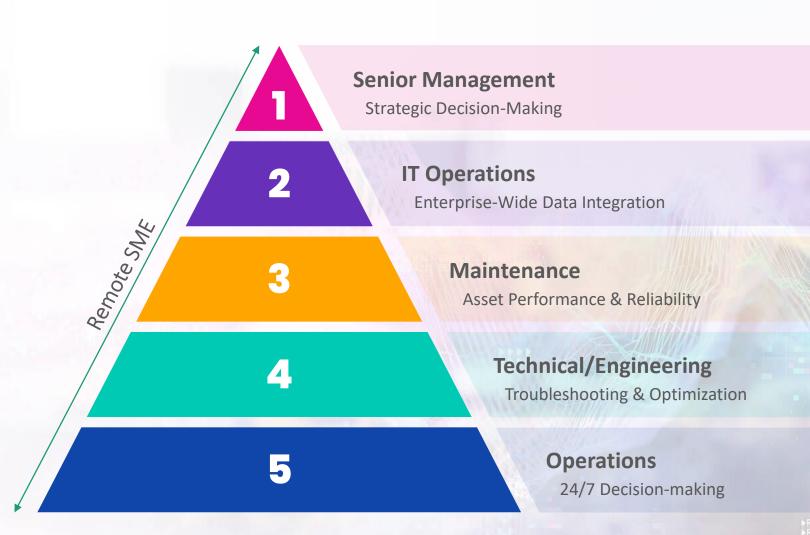
Pulp & paper operations need to be more efficient (profitable) to compete.

Digital transformation results in a data-driven approach to production optimization.



## Digitalization (who)

- Senior Management Strategic, data-driven decisions
- **IT** Admin, Security, Data Ops
- Maintenance Asset performance & reliability
- Technical Troubleshoot, optimize and subject matter expertise
- Operations Make every operator your best operator
- Remote SME (Spans all levels)



## Digital Transformation Journey (where are we)

STAGE

STAGE 2

STAGE

STAGE

STAGE

5



Stage 1 Decision Making

No Data

Decisions are driven by the way it's always been done.

Lots of manual operations and limited or no automation



Stage 2 Decision Making

Some Data

Digital transformation enablement has begun. Reactive decision making is still driven by hunch.

Plant has automation & mainly manual data, little to no historian usage for decision making.



Stage 3 Decision Making

#### Reflective Decision Making

Begins to change the data driven culture. Having data easily available creates more time for analysis.

Historian usage exists, but not fully utilized. Many data silos exist.



Stage 4 Decision Making

**Data-Driven Culture** 

Proactive decision making is embraced, yet many decisions are still reactive.
Confidence in data is growing.

Digital data is growing, data silos continue.



Stage 5 Decision Making

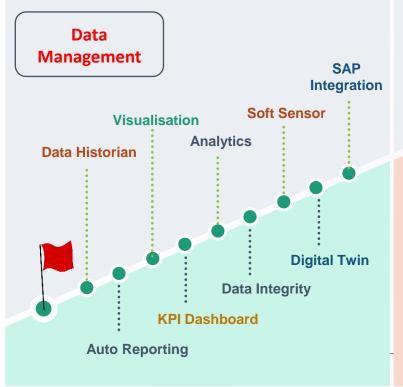
Data-Driven DNA

Universal data platform - data from all sources.

Proactive and predictive decision making & Control

## Phase 1: FOUNDATIONAL

Connect, Visualize, Analyze, Data based decision making

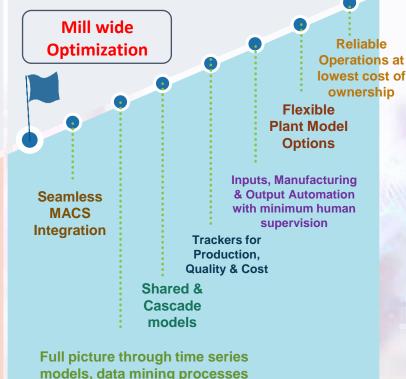


## Phase 2: PROFITABLE AUTOMATION



Predict, Optimize process islands, minimize manual interventions

## Phase 3: SUSTAINABLE SAVINGS



Adapt & Self-optimize at Lowest cost

& cost models

### **Technologies Driving Digital Transformation - dataPARC**

**Tools & Applications Business Need Tactics** Strategy **KPI Dashboards** Trending **Increase speed Operations Management** 0 Increase revenues Centerlining Reduce downtime SPC/SQC Increase Centerlining production output **Statistical Process Control** Reduce quality **Troubleshooting Smart Alarms** rejects **6 6 Smart Alarms** Statistics **Reduce quality variation Advanced Troubleshooting Downtime analysis** Profile analysis **Energy Monitoring** Reduce variable **Reduce energy costs** Reduce costs Logbook costs Loop performance Asset monitoring **Knowledge Management Optimize raw material** consumption **Asset Monitoring Grade Analysis** Process modelling **Predictive models** Speed, context, integration **Increase operational** and automation of data efficiency Analytics readySDK AI/ML Tools flows

Results

**Increased Production** (1 - 6 %)

Increased Human **Capital Efficiency** (25%)

Savings in fiber cost (0.5 to 3 %)

(0.4)**Energy Savings** to 1.6 %)

> **Chemical Savings** (0.3 to 1.9 %)

**Reduced Operating** Costs (1 - 5 %)

### **Technologies Driving Digital Transformation - CONTROLsuite**

- 60% of the Control Loops are NOT functioning to its full potential
- Software to monitor loops on a predefined schedule, providing actionable information.
- Making Control Loop healthy brings significant Energy & Chemical Savings
- It is a Continuous effort and Not a One time exercise

CONTROLsuite provides a complete overview of loop performance throughout the entire facility. It identifies and prioritizes the loops that are not performing satisfactorily and identifies the root causes of loop issues. It also provides user friendly toolbox for accurate and repeatable loop tuning







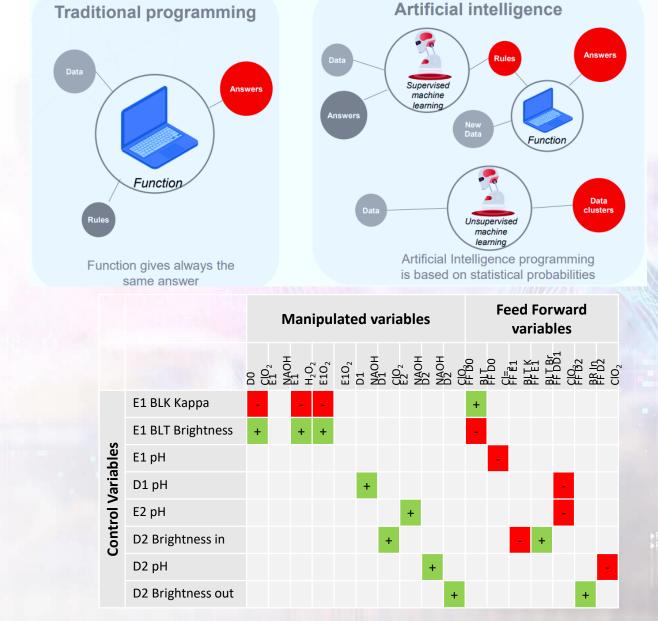
Performance mapping



Performance report

### **Technologies Driving Digital Transformation – MACS / APC (AI)**

- MACSsuiteTM (Multivariable Advanced Control System) is a proven autopilot for industrial processes.
- Helps to automatically (Closed loop) optimize your process across all operating ranges
- Results improving control consistency, minimizing energy consumption and maximizing yield.
- Visible Savings between \$3 to \$10 / Ton of Pulp /
   Paper. ~ 12-18 Months ROI Program



## A Blueprint for Success – Step by Step approach

- 1. Collect data
- 2. Transform & optimize data
- 3. Integrate data
- 4. Make data easily accessible
- 5. Establish decision-making infrastructure
- 6. Find quick wins through Advanced Controls



### **Step 3: Integrate Data**

#### Creating a "single source of truth"

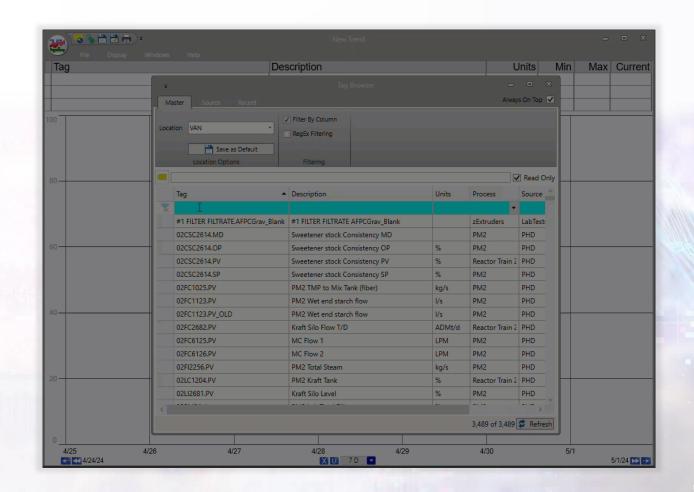
- "Single pane of glass"
- Data from all sources in one place
- Create a shared understanding of data
- Begin with a few critical reports & KPIs



### **Step 4: Make data Easily Accessible**

#### "Democratizing" data

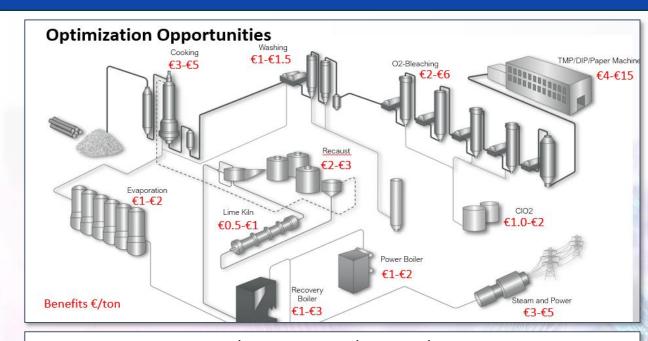
- Leverage existing data infrastructure
- Get important data all in one place
- Get that data in the hands of anyone in a position to make decisions
  - Operators
  - SMEs
  - Engineers,
  - Etc.
  - Unlimited user licenses?
- Make it very easy for them to use

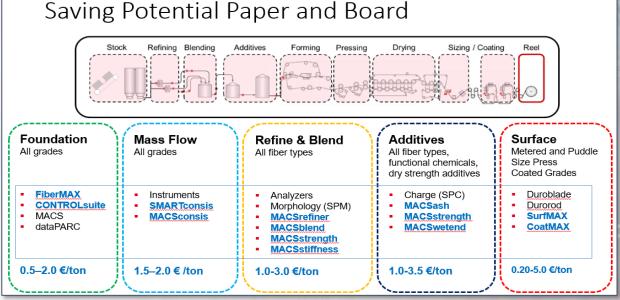


## **Step 6: Finding Quick wins for Predictive Controls**

#### **Important to Find Early Success**

- Identify "Low hanging fruit"
- Establish proof of concept Practicality
- Generate return on investment
- Increase stakeholder buy-in
- Support for future digital transformation goals





### Case Study 1

#### Integrated P&P Mill Site – India (North)

Mill wide dataPARC implementation – 35,000 Tags

More than 15 data sources connected including SAP

MACS (AI) Model Predictive Control Implementation at 6 areas

- Centerline the process: Applied grade-specific center lining on paper machines, and with center lining by production rate in the pulp mill and power and recovery, driving consistency.
- Golden batching: Streamlined papermaking processes, allowing engineers to effectively adjust recipes and formulas based on long-term, grade-based quality data.
- Faster Troubleshooting: Combined paper run schedules and raw material inventory trends into unified centerline displays, helping operators manage current grades and production rates.
- Finding the Low hanging fruit through GAP analysis:

  Al based Advanced Process Control implementation at 6

  Process Islands.



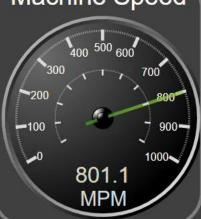
**Kuantum** 

#### PM4 Summary

Wednesday, July 24, 2024 1:54:27 PM







Current Manf Plan No: 23059

#### **Production**



Today Prod MT 141.2 Yesterday MT 131.6

### Steam Water Power

Steam mt/mt of paper 1.95

Water m³/mt of paper 7.1

Power kwh/mt of paper 500.3

Shift A Shift B Shift C Total

Fresh Water 68.5 67.2 34.5 137.5

Sheet Break

# Diodit

02

Current 70 KRESTO

Reel: 1 Start: 01:52:55 PM

Grade Change DT Hrs 00:36 Lost Time Hrs 03:48

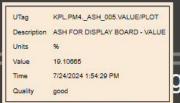
Yesterday Lost Time Hrs 11:23

Quality

Basis Weight 67.98 GSM

Moisture 3.98%

Ash 19.11 %



Flat Box Header Vac mmhg 266 1 No Chamber m³/hr 66

Chemistry

Value SP

AKD Kg/T 20.02

Retention Aid G/T 219.8

Fixer G/T 348.9

Bentonite Kg/T 1.41

Micropolymer G/T 221.0

Service Tank OBA Kg/T 1.71

Service Tank PAC Kg/T 5.89

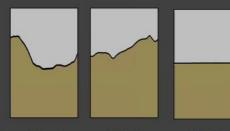
Filler Flow LPM 228.3230.0

Surface Sizer Kg/T 33.36

**Pulp Mixing** 

Agro HW SW 133.4 126.8 0.3

Cons. % 3.2 3.5 3.3

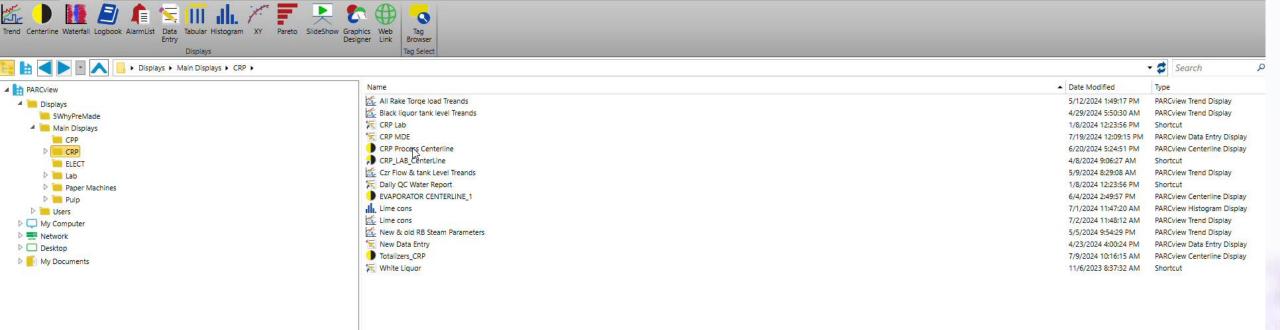


Level % 58.4 71.9

Flow m<sup>3</sup>/hr

16

51.2



## **Visible Benefits**

- Reducing Shift to Shift variability.
- Faster Decision Making Helps optimising the manpower usage.
- Storing the "Brain Power" for the Future.
- Organisational Integrity.
- 18 Inhouse Improvement Projects using data running by customer's inhouse team.
- Identified 6 Projects with quick payback for AI/ML controls.

## Case Study 2

#### Hardwood Pulp mill – India (South)

Implemented
MACSbleach. Model
Predictive Bleach plant
control

Reduced Bleach Chemical Consumption ~ 7% to 12%

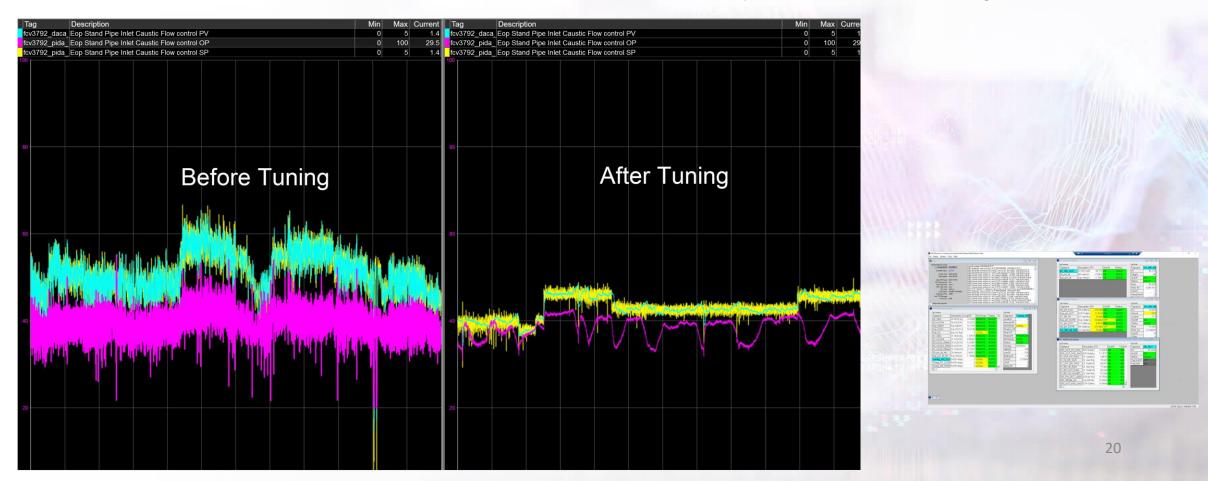
Final Brightness variability reduction

- Model Predicative Control: Software Predicts the upcoming changes in the process based on the customized model and take corrective control actions.
- **Chemical Reduction:** Significant reduction in ClO2 and NaOH based on the Total Kappa Entering the bleach plant. Constrain controls are connected with stage wise optimization and Final Quality stability
- Integrated Solution Approach: Deliverables included Specialty Measurements, ControlSUITE, dataPARC Historian (Bleach plant), MACS Suite Software with perpetual model licensing
- Savings Sustainability: Committed agreements to sustain the control benefits by providing knowledge sharing and continuous monitoring support



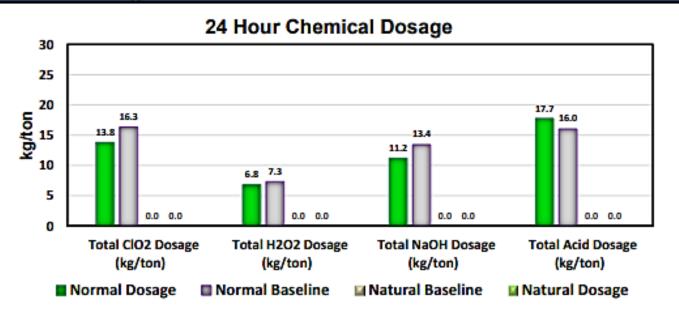
## **System Results - Model Improvements and Tuning**

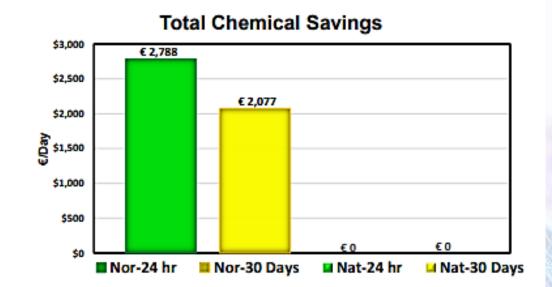
- Dynamics limit based on Kappa factor for D0 ClO2, to address the sudden swings in incoming kappa / Rawmaterial
- Eop NaOH to outlet pH control, key improvement was using Eop filtrate pH in controls.
- D1 feed forward and feedback control to achieve maximum variability reduction in Final Brightness.



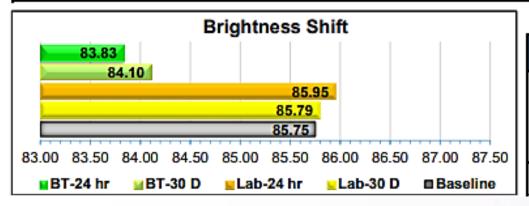
#### **Quantified Results**

#### **Chemical Savings**





#### **Brightness**



#### **Brightness Improvements Summary**

	Baseline	Lab-24 hr	Lab-30 D	BT-24 hr	BT-30 D
LAB Brightness Avg	85.75	85.95	85.79	83.83	84.10
LAB Brightness SD	0.49	0.20	0.51	0.18	1.69
LAB Brightness COV	0.58	0.24	0.60	0.22	2.01
Brightness Variability Reduction		59 %	0 %	62 %	0 %

### **Summary**

#### **Profitable Digitalization**

Optimize processes to reduce costs & increase yield, etc.

#### **Cultural Transformation**

- Organization using data to drive decision-making
- Everybody is part of the solution, from operator on up

#### **Operators become Process Engineers**

- We have created a learning culture
- Empowering existing Big Data machines

#### **Transformation of Meetings to Work sessions** 4.

- Eliminate what is not the problem
- Identify critical few







