

**GUIDELINES FOR BETTER MANAGEMENT OF
INTEGRATED PULP & PAPER MILLS
AND COST REDUCTION MEASURES**

By

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This article is an effort to provide a systematic listing of factors defining the financial position of the mill, its profitability and problem areas. These data provide a base to assess the economics of running the Mill and will update the areas that need improvement to bring up efficiency and thereby better return on the investments made. To enable achieving this are shown questions of strategic importance in day-to-day operation. Finally there is a list of questions which need to be answered.

Financial position factors

The data in tables I - IV provide the type of basic financial and process control information that might be presented as a summary with the Mill's monthly cost statements. This can be evaluated weekly and summarised once a month.

Table - I Highlights the development of unit cost figures for wood and steam. Wood/bamboo cost is far and away the most important single factor affecting Mill profitability. But it is not unusual to find greater attention paid to factors that have far less impact on the balance sheet.

Where it is possible to exert some control on chip quality and reduction of dust in the chipping operations, with a judicious combination of proper maintenance and use of good grade knives, this operation yields direct savings in cost. By the same token, steam costs are usually a significant portion of the overall per-ton cost. Generally, more effort is expended in controlling steam usage; but a ten percent reduction in unit steam cost will have the same effect on pulp cost as a comparable reduction in steam usage. Similar is the impact of cost of make-up fresh alkali used for pulping.

The format of table-I provides for the detailed information that is needed for full disclosure. It will be noted that budget figures are indicated for both unit cost and unit usage.

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Table-II illustrates an item to item breakup of Mill variable cost. Included are the overall figures for wood and steam that were developed in Table-I. Some operating summaries of this type shows only the cost per ton and the cost variance.

A more complete format is strongly favoured because it precisely pin-points the sources and amounts of variance. The extension of variance should concern itself with the "Why" rather than "what". In some specific instances, it may be observed that a reduction in unit cost off-sets a higher usage, unless a total picture is presented, the higher usage may go un-noticed.

It may occur to some of us that table-II belongs more in the hands of the plant accountants rather than with Mill management personnel. It is true that the accountant prepares the summary but he does so as a service to the manager. Tables of this type provide the economic picture of the Mill; and every manager and supervisor must become adept at reviewing this information. Although the accountant should colour code all negative variances in red, it remains for the manager to decide how serious the situation is and whether any immediate remedial action is needed.

Table III provides an interim item by item break-up of fixed costs. Generally these factors have less effect on the balance sheet than the variable cost and as a result less attention is paid to them. Nevertheless variance should be watched and reasons understood together with corrective actions taken.

Table-IV shows a grade by grade comparison of costs and profitability position on average production rates. This data provides an important operating guide for the Mill Manager and has some option in selecting the productmix. It is of interest to know from the same sheet the impact of various record production rates on Mill profitability. Therefore, the production rate has a great effect on how profitability the grade will be.

Some may still rank low in the Mill profitability if the production rate must be corrected due to one reason or the other.

Questions on strategic importance

While a summary of information such as is shown so far and indicate possible problem areas, it is not by itself enough with the why's and whereof's of the Mill operation. In order to know the process and to closely monitor the same, it is necessary to obtain answers to some strategic questions that pertain to the main control aspects in the major areas of Mill operations.

Table-V provides such a list of questions split-up into various Mill areas. If a careful thought is given to, this list will allow a person who is conversant with the general operation of the Mill to gauge the type of performance in terms of the sophistication and level of the answers. While it will be useful to apply certain standard values against all the operating parameters, which is not always possible to do so in a meaningful manner because of difficulties in operation or equipment.

In certain areas there is lack of general agreement that a certain value is either good or bad. It depends on the processing objectives and whether certain constraints are built into the process or by way of raw material, equipment, or any other factor. However, a collection of data from several Mills will lead one to assess and determine the average sort of performance depending on the type of Mill, its production, the type of pulp that is being produced and the age & efficiency of the operation.

Under the area of general questions it can be seen that there are several unpleasant questions posed such as the percentage of rejects. This will be a subjective figure since the percentage of reject paper or pulp is a function of the grading procedure in the Mill i.e. a Mill can be overly scrupulous to the extent that it makes a large quantity of off grade paper or alternatively it can never make any rejects worth mentioning. For this reason the operating people shall have to be careful in interpretation of such figures. However, such questions will at least lead anyone to a discussion of the type of operation that is practised at any given time and the Mill.

The stock pumps, agitators and mixers have been known in many Mills to give considerable problems with regard to reliability, maintenance and exposure to this and the screen plate breakage problem will indicate whether or not the Mill has been plagued by these problems either during start-up or during subsequent operation. The same principle will apply to the corrosion problem in places like digesters, pipe racks, condensers at TG house and the evaporators as well as recovery boiler area and causticizers. This has happened in almost all Mills. Another critical area where the corrosion is encountered is the washers, washer wires, chlorine mixers, heater mixers. All these areas will indicate whether or not the Mill is aware of the potential hazards which can occur in these areas without sufficient attention. One should, of course always be watching out for such things as an untidy Mill, spares parts lying all around, or the stock on the floor, or various ledges.

Poor house-keeping practices are usually symptoms of limitations of manpower or laxing supervision and may indicate problems encountered in addition to manpower available and general employee morale.

Detailed check lists

Table VI presents an extensive set of questions that can be used to produce a manual describing the main operating features of the Mill. A comparative tabulation of answers for such questions from similar Mills will enable one to evaluate the Mill's performance in relation to others. Also enclosed are questions of management philosophy in terms of manpower utilisation and training, profitability of grades and how the particular operation compares with other Mills for which data are relatively available. It should be kept in mind that an answer to a question sometimes has greater consequence than is first apparent. The fact that an answer is forthcoming at all usually indicates that this area of the operation is under observation at least on a recurring basis. In the event that no answer is obtained the reason for the omission, should, of course, be explored in more detail. It is useful for the organisation to take a periodic look at the pulping and paper manufacturing operations. We should question whether the present operating standards and practices are competitive with respect to productivity, product yield and quality, and operating and maintenance cost.

The Pulp and Paper Industry handles as much as 8-10 Tons of input materials for every ton of finished paper. All these materials are to be brought in by rail or road and therefore, it can be related to material handling operations rather than paper manufacture. The depletion of forest wealth, especially the only source of long fibre, has to be brought from distant places apart from Coal and Sodium sulphate. It would, therefore, be in the fitness of things that the industry if it were to reduce the cost of production, has to aim at bringing in new technology of pulping and bleaching in order that the raw material is conserved by reducing the losses in pulping and bleaching. The other venue of cost reduction would be to install power boilers that are capable of handling coal with very high ash content and still attaining high thermal efficiencies, namely fluidised bed boilers. The third aspect of cost reduction measure that industry can aim, would be to install energy efficient machineries for chipping, screening, washing, refining and paper conversion etc. in order that the energy as well as water consumptions per

Ton of paper are brought to a minimum level.

It is also needless to mention that electrical machineries installed are rated to the specific operating parameters, in order the power factor is maintained as high as possible. In many instances the energy inefficient motor generator sets can be replaced by efficient thyristor drive systems. The cost reduction programme should also include mechanising some of the operations like converting, finishing, reel and ream packing, wherein the industry as-on-date spends considerable amount of money, since these operations are totally manual.

The integrated pulp and paper plants, should also aim at utilising Bagasse as an alternative fibre source and if possible keep these two mills in one compound, in order the valuable bagasse from Sugar Mills is used as the main source of fibre for paper making. This would mean finding the alternative source of fuel for Sugar Industry. We had in the past many deliberations on the use of bagasse for paper making. This idea has already been put to test and practice by two large newsprint mills in this country.

The financial pattern for the installation and operation of a paper mill in this context also assumes importance. The interest burden on the organisations that are dependent on All India Financial Institutions is such that with the current cost of production and with the existing norms for statutory levies, it is nearly impossible to make any marginal profit after providing for interest and depreciation even by large integrated Pulp and Paper Mills.

It would be appropriate at this point of time that the institutions review the conditions, on which the loans are granted to various mills. The gestation period being more than 3 years, increases the burden of interest supplemented by low realisation on account of the market trends. The Government should also review the situation and grant fiscal benefits to the industry by way of excise duty and royalty concessions apart from reducing import duty on machinery and materials. The paper industry is placed at 9-10% on return on capital employed.

The wages and salaries are approximatley 13-14% on the net sales and this has a marginal increase every year. The power and fuel costs are 18-22% of the net sales. This in turn keep on escalating each year with the changing

policy of the Government. The incidence of statutory levies the industry has to meet works out to approximately 50% on the net sales, and this is under the control of the Government. This industry has the highest depreciation to net sales ratio in view of the high capital employed. Overall operating cost as a percentage of sales has shown a very discouraging trend during the past five years. This is on account of the steep rise in the cost of inputs and statutory levies by the Government while the sales realisation has not increased in the same manner. The industry is plagued with these problems and these need to be overcome.

TABLE - I

UNIT COST DETAILS

| WOOD/BAMBOO SUPPLY | COST PER UNIT VOLUME | BONEDRY WEIGHT PER Unit Volume | | YIELD PERCENT BDT WOOD/ Moisture BAMBOO | | COST PER BDT WOOD/ BAMBOO | | PERCENT USED BY WEIGHT | | | | |
|--|----------------------|--------------------------------|------|---|------|---------------------------|----|------------------------|------|------|----|----|
| | | A | B | A | B | A | B | A | B | | | |
| ACTUAL BUD-GET | | ACTUAL BUDGET | | | | | | | | | | |
| | Rs. | Rs. | A | B | A | B | A | B | A | B | | |
| CHIPS/LISTING BY SPECIES OR QUALITIES BAMBOO | 1050 | 1000 | 0.65 | 0.60 | 0.35 | 0.40 | 51 | 52 | 1615 | 1667 | 17 | 20 |
| SOFT WOOD (B.D.) | 1000 | 1000 | 0.75 | 0.70 | 0.25 | 0.30 | 51 | 52 | 1333 | 1428 | 17 | 20 |
| HARD WOOD (B.D.) | 720 | 700 | 0.72 | 0.70 | 0.28 | 0.30 | 52 | 50 | 1000 | 1000 | 66 | 60 |

TABLE - I

UNIT COST DETAILS

| STEAM COST (By Fuel) | UNIT FUEL COST (Rs.) PER TONNE | | USAGE PER TONNE OF STEAM | | COST PER TONNE OF STEAM | | VARIANCE Favourable Adverse |
|-------------------------|-----------------------------------|-----|-----------------------------|------|----------------------------|-----|--------------------------------|
| | A | B | A | B | A | B | |
| COAL | 850 | 800 | 0.18 | 0.20 | 153 | 160 | 7 |

A: ACTUAL
B: BUDGET

TABLE - II
VARIABLE COST - BLEACHED GRADE

| RAW MATERIALS | UNIT COST | | USAGE PER TON | | COST PER TON | | COST FAVOURABLE | VARIANCE ADVERSE | REASONS OF VARIANCE |
|-----------------------------|-----------|--------|---------------|-------|--------------|------|-----------------|------------------|--|
| | ACTUAL | BUDGET | A | B | A | B | | | |
| SOFT WOOD CHIPS | 1333 | 1428 | 0.25 | 0.30 | 333 | 428 | 95 | - | Less quantity consumed & lower purchase rate. |
| HARD WOOD CHIPS | 1000 | 1000 | 1.30 | 1.30 | 1300 | 1300 | - | - | |
| BAMBOO CHIPS | 1615 | 1667 | 0.30 | 0.30 | 485 | 500 | 15 | - | Lower purchase rate |
| | | | | | 2118 | 2228 | 110 | - | |
| PROCESS CHEMICAL | | | | | | | | | |
| CAUSTIC | 6000 | 6000 | 0.037 | 0.035 | 222 | 210 | | 12 | More consumption |
| CHLORINE | 1500 | 1400 | 0.190 | 0.200 | 285 | 280 | | 5 | Higher purchase rate |
| SALT CAKE | 3000 | 2900 | 0.070 | 0.075 | 210 | 218 | 8 | - | Lesser consumption |
| TALCUM | 1000 | 1000 | 0.240 | 0.230 | 240 | 230 | | 10 | Higher consumption, resulted in saving of pulp cost. |
| LIME | 900 | 950 | 0.490 | 0.500 | 441 | 475 | 34 | - | Lower consumption & Lower purchase rate. |
| ALUM | 1400 | 1450 | 0.085 | 0.080 | 119 | 116 | | 3 | More consumption |
| ROSIN | 19000 | 20000 | 0.011 | 0.010 | 209 | 200 | | 9 | |
| | | | | | 1726 | 1729 | 42 | 39 | |
| SPECIALITY CHEMICALS | 7500 | 7500 | 0.041 | 0.040 | 308 | 300 | | 8 | More consumption |
| UTILITIES | | | | | | | | | |
| WATER | 0.50 | 0.50 | 260 | 250 | 130 | 125 | | 5 | |
| STEAM (FROM COAL) | 153 | 160 | 6.25 | 6.00 | 956 | 960 | 4 | - | |
| STEAM (FROM RECOVERY) | - | - | 4.00 | 4.50 | - | - | | - | |
| MILL POWER | - | - | 850 | 800 | - | - | | - | |
| GRID POWER | 1.05 | 1.10 | 800 | 800 | 840 | 880 | 40 | - | Lower rate |
| MACHINE CLOTHINGS | | | | | 240 | 250 | 10 | - | |
| PACKING MATERIALS | | | | | 290 | 300 | 10 | - | |
| TOTAL VARIABLE COST | | | | | 6608 | 6772 | 164 | - | |

TABLE - II

VARIABLE COST-UNBLEACHED GRADE

| RAW MATERIALS | UNIT COST | | USAGE PER TON | | COST PER TON | | COST Favourable | VARIANCE Adverse | REASONS OF VARIANCE |
|-----------------------------|-----------|-------------|---------------|-------|--------------|------|--------------------|---------------------|--|
| | ACTUAL | BU- DGET | A | B | A | B | | | |
| SOFT WOOD | 1333 | 1428 | 0.35 | 0.4 | 467 | 571 | 104 | - | Rate is less due to less moisture. More consumption due to lesser use of soft wood & bamboo. Rate is less due to less moisture. |
| HARDWOOD | 1000 | 1000 | 1.30 | 1.2 | 1300 | 1200 | - | 100 | |
| BAMBOO | 1615 | 1667 | 0.35 | 0.4 | 565 | 667 | 102 | - | |
| | | | | | 2332 | 2438 | 206 | 100 | |
| PROCESS CHEMICAL | | | | | | | | | |
| CAUSTIC | 6000 | 6000 | 0.028 | 0.030 | 168 | 180 | 12 | - | Lesser Consumption Rate increase as well as con- sumption is also more. Consumption is more due low purity. |
| CHLORINE | 3000 | 2900 | 0.080 | 0.075 | 240 | 218 | - | 22 | |
| SALT CAKE | 900 | 950 | 0.450 | 0.400 | 405 | 380 | - | 25 | Consumption is more. Consumption is more due to special varieties. |
| LIME | 1400 | 1450 | 0.070 | 0.060 | 98 | 87 | - | 11 | |
| ALUM | 19000 | 20000 | 0.006 | 0.005 | 114 | 100 | - | 14 | |
| ROSIN | | | | | 1025 | 965 | 12 | 72 | |
| SPECIALITY CHEMICALS | | | | | | | | | |
| DEFOAMERS | 16000 | 16000 | 0.010 | 0.012 | 160 | 192 | 32 | - | Less Quantity used. |
| SLIMICIDES | | | | | | | | | |
| DETERGENTS | | | | | | | | | |
| SETTLING AIDS | | | | | | | | | |
| UTILITIES | | | | | | | | | |
| WATER | 0.50 | 0.50 | 200 | 180 | 100 | 90 | - | 10 | More Consumption Lessor coal rate, more steam consumption due to lower gene- ration of steam from Recovery Plant. Higher draw from grid due to low generation from captive Plant. |
| STEAM (FROM COAL) | 153 | 160 | 6.25 | 6.00 | 956 | 960 | 4 | - | |
| STEAM (FROM RECOVERY) | - | - | 4.00 | 4.50 | - | - | - | - | |
| MILL POWER | - | - | 650 | 700 | - | - | - | - | |
| GRID POWER | 1.05 | 1.10 | 800 | 700 | 840 | 770 | - | 70 | |
| MACHINE CLOTH- INGS | | | | | 200 | 200 | - | - | |
| PACKING MATERIALS | | | | | 250 | 240 | - | 10 | |
| TOTAL VARIABLE COST | | | | | 5863 | 5855 | - | 8 | |

(Rs. in lacs per day)

TABLE - III
FIXED COST

| COST CENTRE | ACTUAL | BUDGET | VARIABLE | EXPANSION OF VARIANCE |
|---------------------|--------|--------|----------|-----------------------|
| EMPLOYEES | 1.60 | 1.60 | | |
| MAINTENANCE | 0.50 | 0.50 | | |
| OFFICE OVER HEAD | 0.30 | 0.30 | | |
| POLLUTION CONTROL | 0.10 | 0.10 | | |
| INSURANCE AND TAXES | 0.05 | 0.05 | | |
| INTEREST | 1.00 | 1.00 | | |
| DEPRECIATION | 0.50 | 0.50 | | |
| TOTAL | 4.05 | 4.05 | | |

TABLE - IV
COMPARISON OF GRADES-PRINTING PAPER
 (Production & Profitability)

| | UNIT | GRADE A | GRADE B | GRADE C | GRADE D | GRADE E |
|-----------------------------------|------|------------|------------|------------|------------|------------|
| Average Daily Production Rate | Tons | 125 | 120 | 120 | 115 | 110 |
| Record Daily Rate-One Month | " | 3700 | 3400 | 3420 | 3300 | 3170 |
| Record Daily One Week | " | 880 | 850 | 860 | 800 | 800 |
| Record Daily One Day | " | 130 | 123 | 125 | 118 | 115 |
| At average Production Rate | | | | | | |
| Fixed Cost Per Ton | Rs. | 3240 | 3375 | 3375 | 3522 | 3682 |
| Variable Cost Per Ton | Rs. | 6300 | 6500 | 6608 | 6800 | 7200 |
| Total Cost Per Ton | Rs. | 9540 | 9875 | 9983 | 10322 | 10882 |
| Sales Realisation | Rs. | 11500 | 11750 | 12000 | 12500 | 13000 |
| Mill Profit Per Ton | Rs. | 1960 | 1875 | 2017 | 2178 | 2118 |
| Overall Profit Per Day | Rs. | 245000 | 225000 | 242040 | 250470 | 232980 |
| Profitability Ranking | | II | V | III | I | IV |
| At One-Month Record Rate | | | | | | |
| Overall Profit Per day | Rs. | 236307 | 190060 | 210558 | 221980 | 207846 |
| Profitability Ranking | | I | V | III | II | IV |
| At One-Week Record Rate | | | | | | |
| Overall Profit Per day | Rs. | 248663 | 232536 | 257386 | 246400 | 257829 |
| Profitability Ranking | | III | V | II | IV | I |
| At One-Day Record Rate | | | | | | |
| Overall Profit Per Day | Rs. | 271050 | 240711 | 269000 | 267624 | 261970 |
| Profitability Ranking | | I | V | II | III | IV |

TABLE - IV
COMPARISON OF GRADES-KRAFT PAPER
 (Production & Profitability)

| UNIT | GRADE A | GRADE B | GRADE C | GRADE D | GRADE E |
|-----------------------------------|------------|------------|------------|------------|------------|
| Average Daily Production Rate | Tons 140 | 135 | 135 | 130 | 120 |
| Record Production one month | Tons 4410 | 4250 | 4100 | 4000 | 3650 |
| Record Production one week | Tons 1030 | 990 | 960 | 940 | 850 |
| Record Production one day | Tons 147 | 142 | 140 | 135 | 125 |
| <hr/> | | | | | |
| <u>At average production rate</u> | Rs. | | | | |
| Fixed Cost Per Ton | Rs. 2693 | 3000 | 3000 | 3115 | 3375 |
| Variable Cost Per Ton | Rs. 5700 | 5800 | 5863 | 6000 | 6500 |
| Total Cost Per Ton | Rs. 8593 | 8800 | 8863 | 9115 | 9875 |
| Sales Realisation | Rs. 9400 | 9600 | 9700 | 10000 | 10750 |
| Mill Profit Per Ton | Rs. 807 | 800 | 837 | 885 | 875 |
| Overall Profit Per Day | Rs. 112980 | 108000 | 112995 | 115050 | 105000 |
| Profitability Ranking | III | IV | II | I | V |
| <hr/> | | | | | |
| <u>At One Month Record Rate</u> | | | | | |
| Overall Profit Per Day | Rs. 138915 | 133308 | 119447 | 128267 | 112055 |
| Profitability Ranking | I | II | IV | III | V |
| <hr/> | | | | | |
| <u>At One week Record Rate</u> | | | | | |
| Overall Profit per day | Rs. 139491 | 132377 | 121234 | 132137 | 111107 |
| Profitability Ranking | I | II | IV | III | V |
| <hr/> | | | | | |
| <u>At One Day Record Rate</u> | | | | | |
| Overall Profit Per Day | Rs. 150000 | 134614 | 132160 | 135000 | 126250 |
| Profitability Ranking | I | III | IV | II | V |

TABLE - V

TYPICAL ESSENTIAL OPERATING STATISTICS

| | | | |
|-----------------------------------|--|----------------------|---------|
| 1. CHIPS | | | |
| 1.1 | Bamboo - Bulk Density | BD Kg/m ³ | 190-220 |
| 1.2 | Wood - Bulk Density | BD Kg/m ³ | 225-250 |
| 1.3 | Average moisture | % | 10-25 |
| 2. CHIPS SIZE DISTRIBUTION | | | |
| - | 40 mm - + 35 | % | 4 |
| - | 35 mm - + 25 | % | 12 |
| - | 25 mm - + 15 | % | 50 |
| - | 15 mm - + 10 | % | 22 |
| - | 10 mm - + 5 | % | 10 |
| - | 5 mm - + 2.5 | % | 2 |
| 3. DIGESTER | | | |
| 3.1 | Chips charged/Blow | Tons | 18-20 |
| 3.2 | Active alkali as Na ₂ O | % | 14-17 |
| 3.3 | Fresh chemicals used | % | 10-12 |
| 3.4 | Chemicals recovered | % | 88-90 |
| 3.5 | Causticity | % | 80 |
| 3.6 | Sulphidity | % | 20 |
| 3.7 | Active alkali conc. as Na ₂ O | g/l | 95-110 |
| 3.8 | Unbleached pulp yield | % | 46-49 |
| 3.9 | Chips to liquor ratio | - | 1 : 3 |
| 3.10 | Digestion temperature | °C | 165-170 |
| 3.11 | Stem consumption/ton pulp | Tons | 1.8-2.0 |
| 4. DIGESTER CYCLE | | | |
| 4.1 | Chips charging | Min | 60 |
| 4.2 | Liquor charging | Min | 30 |
| 4.3 | Time to 165°C | Min. | 120 |
| 4.4 | Time at 165°C | Min. | 60 - 90 |
| 4.5 | Blowing | Min. | 15-20 |
| 4.6 | Contingencies | Min. | 10 |
| 5. WASHING | | | |
| 5.1 | Pulp freeness | °SR | 15-17 |

| | | | |
|-----|--|----------------|--------------|
| 5.2 | Dilution factor | Kg/ADKg | 3.0-3.5 |
| 5.3 | Washing chemical loss as Na ₂ SO ₄ /Ton AD Pulp washed. | Kg | 15-25 |
| 5.4 | Pulp permanganate No. | | 20-22 |
| 5.5 | Con. of black liquor | °TW & °C | 14-18 (80°C) |
| 5.6 | Weak B.L./ton unbleached pulp. | M ³ | 7-9 |

6. PULP CONSISTENCY AT VARIOUS PROCESSING STAGES

| | | | |
|------|------------------------------|---|---------|
| 6.1 | From Digester at Blow | % | 10-12 |
| 6.2 | At Blow tank outlet | % | 3.5-4.0 |
| 6.3 | AT knotter inlet | % | 0.9-1.0 |
| 6.4 | Brown stock washer vat | % | 0.8-1.0 |
| 6.5 | Brown stock washer mat | % | 10-12 |
| 6.6 | Centrifugal Screen inlet | % | 1-2 |
| 6.7 | Centrifugal cleaner inlet | % | 0.7-0.9 |
| 6.8 | Pulp thickener mat | % | 10-12 |
| 6.9 | Chlorination tower | % | 3-3.5 |
| 6.10 | Alkali reaction tower | % | 10-12 |
| 6.11 | Hypochlorite reaction towers | % | 10-12 |

7. REACTION TIME AT BLEACHING

| | | | |
|-----|-----------------------------|----|-------|
| 7.1 | Chlorination tower | h | 0.75 |
| 7.2 | Alkali reaction tower | h | 2.0 |
| 7.3 | Hypochlorite reaction tower | h | 4.0 |
| 7.4 | Chemicals used: | | |
| | 7.4.1. As chlorine | % | 14-16 |
| | 7.4.2. As Caustic soda | % | 2-3 |
| | 7.4.3. Lime | % | 10-12 |
| 7.5 | Pulp brightness, ISO | % | 78-82 |
| 7.6 | Pulp viscosity | CP | 9-12 |

8. PROCESSING LOSSES

| | | | |
|-----|------------------------|---|---------|
| 8.1 | Bleaching | % | 8-10 |
| 8.2 | Screening and cleaning | % | 3 |
| 8.3 | Washing | % | 0.5-1.0 |
| 8.4 | Knotter screens | % | 2.0 |
| 8.5 | Chipper House | % | 4.0 |

9. RECOVERY

| | | | |
|------|---|--------|----------|
| 9.1 | Steam generated/ton solids | Tons | 3.4- 3.6 |
| 9.2 | Lime/Ton Caustic soda | Tons | 1.1-1.3 |
| 9.3 | Salt Cake/Ton sodium Sulphide | Tons | 0.87-1.1 |
| 9.4 | Average reduction | % | 92-94 |
| 9.5 | Recovery efficiency | % | 90 |
| 9.6 | Sulphur recovery | % | 43-46 |
| 9.7 | Total chemicals charged As Na ₂ O to Digesters per ton of unbleached pulp. | Kg/ton | 340-380 |
| 9.8 | Ave. Cal. value of B.L. solids | GJ/T | 14 |
| 9.9 | Furnace oil/used ton solids | Ltrs. | 15-20 |
| 9.10 | Ratio of organics to inorganics in black liquor solids. | | 60 : 40 |

10. POWER HOUSE

| | | | |
|------|---------------------------|------|-----------|
| 10.1 | Steam/ton coal | Tons | 4.8-5.5 |
| 10.2 | Steam/ton furnace oil | Tons | 13.5-14.0 |
| 10.3 | Power generated/ton steam | KWH | 90-105 |

11. MATERIAL QUALITY CONSUMPTION PER TON OF PAPER

| | | | |
|-------|------------------------------|----------------|-------------|
| 11.1 | Bamboo and wood Airdry | Tons | 2.5-2.8 |
| 11.2 | Bone dry chips | Tons | 2.0-2.25 |
| 11.3 | Cooking chemicals | Tons | 0.34-0.38 |
| 11.4 | Chlorine for bleaching | Tons | 0.160-0.138 |
| 11.5 | Caustic soda for bleaching | Tons | 0.02-0.035 |
| 11.6 | Lime for bleaching | Tons | 0.07-0.10 |
| 11.7 | Salt cake | Tons | 0.06-0.078 |
| 11.8 | Lime for chemical recovery | Tons | 0.360-0.40 |
| 11.9 | Total solids in black liquor | Tons | 1.6-1.7 |
| 11.10 | Alum in paper machine | Tons | 0.05-0.08 |
| 11.11 | Rosin | Tons | 0.006-0.008 |
| 11.12 | Talcum | Tons | 0.17-0.20 |
| 11.13 | Steam | Tons | 8-9 |
| 11.14 | Coal | Tons | 1.2-1.5 |
| 11.15 | Fuel oil | Ltrs. | 25-40 |
| 11.16 | Power | KWHR | 1150-1300 |
| 11.17 | Water | M ³ | 200-220 |

Why is that product most profitable? What needs to be done to increase the profitability of the other grades?

Is there a policy to either educate or train workers, engineers and supervisors within the company?

Can the mill be characterized with regard to production emphasis and markets, i.e.:

- Large volume, minimum number of grades?
- Speciality mill, many grades?
- Captive production, single customer?
- Unbleached, Semi-bleached, full-bleached?
- Softwood, hardwood, sawdust, mixed furnish?
- Single line or multi-line mill?

Wood and Chips:

How is wood brought to the mill?

Are chips segregated in chip storage?

What control is exercised in blending the furnish?

What chip screening is available and what is the classification of feed accepts and rejects?

What happens to the reject fines and oversized chips?

What is the nominal chip length?

Are problems encountered with

- a) Chip damage? (b) Fines?, (c) Rot?, (d) Chip degradation?,
(e) Fires?, (f) Contamination?.

Are chips blown or conveyed to the chip storage?

How is chip consumption measured?

Are chips derived from integrated operations or are they produced from logs on site?

What type of base is used for chips piles? Concrete? Asphalt?

What are the wood species used? Are the species widely different in density, yield or fibre morphology?

Cookings:

What is the liquor-to-wood ratio in the digester-Are there any problems with liquor circulation?

What is the active alkali-to-wood ratio used?

What are the maximum, minimum and average sulphidity?

What is the target permanganate number and the standard deviation over a month? How is permanganate number controlled?

What is the yield?

How is the yield measured or calculated?

What steps have been taken to increase yield?

Have there been any problems with fouling heat exchangers?

What knotting system is used and how are knots processed?

What is the average percent of knots?

What methods of cooking are employed? Batch, M & D etc.?

Is chip packing used? What type?

Washing, Screening and Cleaning:

How many stages of brown stock washing are there?

What is the Baume of the filtrate from each stage?

What are the soda losses from the last brown stock washer?

How is it measured?

Is foaming a problem and how is it handled?

What screening system is used?

Are the rejects refined? Is good fiber refined with the rejects?

What is the percent screen rejects on average?

Is screening and cleaning carried out on the unbleached side or the bleached side?

Are there any outstanding problems in these areas? Is shive carryover to the bleach plant within acceptable limits?

What is the consistency to the primary screens and primary stage cleaners?

How much fiber is sewerred?

Are there special types of dirt that cause problems? Fly ash Bark? Contaminants, such as rubber or plastic?

Bleach Plant:

What is the bleach sequence and why?

Are there particular problems with: a) Scale? (b) Pitch? (c) Shives? How are these problems dealt with?

Is viscosity monitored as a control variable?

What is the overall shrinkage in bleaching?

What is the chemical consumption per ton of pulp in each stage?

What targets are used for control, and within what ranges can they be controlled?

Is automatic control used? ORP? Chromatic sensor?

How much recycling or water conservation is practiced in the bleach plant?

What is the steam and water consumption per ton of pulp produced?

What type of equipment is used?

Any special maintenance or corrosion problems?

What are the retention times in each stage?

Is stock blended before bleaching?

Paper Machine:

What type of refining equipment is used?

What is the headbox consistency and temperature?

What is the wire pit PH and acidity and type of control?

What is the AD percent after each press section?

How fast is the machine running?

Are there aids to production, e.g., drainage aid or steam showers?

Is there a sheet cooler?

Is any allowance made for brightness reversion?

What happens to the broke?

What is the water removal efficiency of the dryer?

How frequently are routine quality control tests carried out?

What are the reproductibility and accuracy of each control and laboratory test?

What is the average quality of each grade of product during the last two years?

What pulp is off-grade, how fast is action taken, and what is done to correct the fault?

What is the water, steam, power consumption?

What is the volume of effluent discharged/ton and the fibre loss?

What measures are taken to minimise this loss?

Black Liquor:

What is the frequency of required evaporator washouts?

- a) Scheduled? b) Unscheduled?

What is the % solids to 1st effect and its variability?

Is the evaporator equipped with fiber filter? Check operating difficulties.

What is the evaporation efficiency, kg. water per kg. of steam?

High or low? Why?

Is the recovery equipped with a direct contact evaporator: If so, what is:

- a) % oxidation? (b) % solids in, % solids out, % of rated throughput?

Specify furnace liquor conditions: a) Flow (LPM)? (b) °C (c) Kg/m² : (d) % solids? (e) nozzle and number? (f) Liquor heating value and range for last six months?

Specify furnace combustion conditions: (a) Total air flow (range)? (b) excess air-% O₂ (range)?.

Have lower furnace wall tubes been provided with special cladding or studs?

Is wall tube condition routinely monitored for: (a) internal corrosion (rate of corrosion)? (b) External corrosion (rate of corrosion)?

What is corrosion history?

Is a burner safety system applied?

What is % reduction in smelt?

Is there a history of smelt/water explosions?

Is there a deposition history of upper furnace? What is the present condition?

Is there a program for soot blowing steam?

Furnace efficiency: heat to steam(Cal/total cal to furnace)?

Estimated solids recirculation load through the precipitator (% of fired solids)?

How estimated?

What solids per ton of pulp are handled by the recovery system on the average?

Is there a significant difference between grades?

Causticizing and Lime Kiln:

What is the total titratable alkali in wash and green liquor?

Any problem with dregs settling rates in the green liquor clarifier? Are settling aids used?

What is the consistency of the dregs washer rejects? What is the soda loss?

What is the causticizing efficiency in the slaker operation?

Are there any problems with lime mud settling?

Any problem with the lime kiln? Ringing or balling?

What is the oil consumption (Cal value) per ton of lime product?

Is there NaCl buildup in the liquor system? (Applies to coastal mills). How is the NaCl purged from the system?

Miscellaneous:

What is the efficiency of the Hypo Plant?

What storage capacities are available in the mill to act as a surge? (a) Weak

black liquor? (b) strong black liquor? (c) Green Liquor? (d) White liquor?
(e) Brown stock (f) Bleached stock?

What is the quality control scheme for the mill? When was the last time this was reviewed?

How much process data is generated "for the record" and how much is used for control?

Are there any plans to install computer or analogue control loops in the mill?
Are there any items of special interest, or peculiar to the mill question?